

FRIDAY HomeGuide

FRIDAY, JULY 1, 2005

The Washington Times

Realtor profile



would do nothing more than baby-sit the property during these open houses. My marketing ideas began to flow, and I went right into the business.

How long with the current company? I joined W.C. & A.N. Miller, Christie's Great Estates in June, but I have been a Realtor for nearly eight years.

Licenses and designations: Real estate sales in the District of Columbia, Maryland and Virginia; certified residential specialist; graduate, Realtors Institute.

Associations: National Association of Realtors; Greater Capital Area Association of Realtors; Washington D.C. Association of Realtors; National

Trust for Historic Preservation
Awards: Top producer
Greatest accomplishment in past 12 months: Finding a great balance between real estate and family.

What is your area of specialty? Historic properties in the District.

Most memorable house: A semidetached home in Georgetown had the greatest charm, with plenty of sunlight bathing the home's interiors. It has a deck off the second-story rear bedroom overlooking a very deep, mature garden. It is undergoing total renovation by my client.

Worst experience: A deal that almost did not close. We had just sat down at the settlement table when the attorney walked in to say settlement would not occur because the property had just gone into foreclosure. I represented the buyer in this transaction, and she was understandably upset at the turn of events. I then worked even harder, hand-in-hand with the listing agent and the attorney, to get the deal consummated less than a week later. All parties were relieved.

Age: 42

Family: Married; two children

Pets: None

Education: Bachelor of arts in political science, Ohio State University, 1989; postgraduate work at Georgetown University

and George Washington University

Community affiliations/ community service: Member, St. Alban's Episcopal Church; board of directors, Aidan Montessori School; member, Smithsonian Institution; member, National Trust for Historic Preservation; member, Historical Society of Washington; member, Burleith Citizens Association; member, Citizens Association of Georgetown; member, Dupont Circle Citizens Association; member, Glover Park Citizens Association.

Last book read: "Short Stories of F. Scott Fitzgerald," by F. Scott Fitzgerald

Last movie seen: "Finding Neverland"

What kind of car do you drive? Mercedes Benz

What is your personal dream house? There would be two. One would be a classic Washington home, either Federal style or Wardman-designed, with parking and just enough bedrooms and baths. With movies being my primary relaxation, we would have a state-of-the-art home theater in the lower level. The second would be a home just outside of Lexington, Va., where my wife is from. This home would be a large log cabin with loft-style interiors and plenty of windows to view the mountains and Maury River-Goshen Pass.

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Year started: 1998

How did you get started in real estate? I love city residences and would go to open houses to see as many as I could. I was amazed at how many agents